



Store Manager II - Bethlehem

Contact: TD

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https://al-dekalb.countybuyselltrade.com/jobs/store-manager-ii-bethlehem_bethlehem_62256

Address:

Bethlehem

Price:

Check with seller

Details
Apply Company Overview
About TD Bank, America's Most Convenient Bank® TD Bank, America's Most Convenient Bank, is one of the 10 largest banks in the U.S., providing more than 8 million customers with a full range of retail, small business and commercial banking products and services at approximately 1,300 convenient locations throughout the Northeast, Mid-Atlantic, Metro D.C., the Carolinas and Florida. In addition, TD Bank and its subsidiaries offer customized private banking and wealth management services through TD Wealth®, and vehicle financing and dealer commercial services through TD Auto Finance. TD Bank is headquartered in Cherry Hill, N.J. To learn more, visit www.tdbank.com. Find TD Bank on Facebook at www.facebook.com/TDBank and on Twitter at www.twitter.com/TDBank_US. TD Bank, America's Most Convenient Bank, is a member of TD Bank Group and a subsidiary of The Toronto-Dominion Bank of Toronto, Canada, a top 10 financial services company in North America. The Toronto-Dominion Bank trades on the New York and Toronto stock exchanges under the ticker symbol "TD". To learn more, visit www.td.com.
Job Description
The Store Manager II develops and manages an account portfolio including: deposits, loans, fees and expenses (commercial, small business and consumer). The Store Manager II leads, coaches, and motivates Store team to deliver legendary Employee and Customer Experience while achieving shareholder value through sales management. This job coaches and develops store team ensuring on-going training, performance management, and talent development and is responsible for overall performance of the store through all Store Sales, Service and Supervisory Personnel. The Store Manager II promote TD brand through active leadership within the community. This job is SAFE Act Certified and takes residential mortgage loan applications AND offers or negotiates terms of residential mortgage loans for compensation or gain. At the discretion of the leadership of the Market, this position may be asked to manage more than one location within close proximity to one another.
Requirements
Generally manages a mid-size Store, according to the Bank's criteria, whose transactions and Customer needs vary in complexity. Can identify the need to negotiate and influence within the business line and recommend solutions. May require assistance in consistent, broader implementation within the Store, Business Partners and Region. Identifies when change may be needed; may require assistance in planning, strategizing and in

executing. Performs credit review within the Store, with Business Partners and to some extent, across the Region. Builds strong Business Partner relationships through routine contact and review of completed business. Holds high standards for service delivery. Identifies action items that may need assistance in implementation.



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